



# WHY DIALOGUE?

Actually, for many reasons. On the back, you can read more about 'organizational dialogue' and why DTU prioritize dialogues and cooperation. We hope this motivate you to invite a colleague for a coffee and a chat.



### **DIALOGUE IS A WAY OF COMMUNICATING WITH THE WORLD**

■ Dialogue is a special form of communication where we actively seek to create insight and mutual understanding. Dialogue is about pursuing new opportunities together. The aim is not to achieve a specific result, such as convincing, winning an argument or agreeing. The goal is to pay attention and be inquisitive. Dialogue takes time and builds trust. Dialogue requires us to find out what makes sense to us individually as well as to others. Dialogue provides insight and builds understanding and that is what makes it special.

### **DIALOGUE IS PART OF OUR CULTURE**

■ Dialogue is rooted deeply in Danish culture. We teach our children to speak their minds and use dialogue to understand each other in the family, at school, in our spare time, and at work. We are brought up to listen and be curious to find solutions that make sense in the given context. Dialogue is also a way of showing respect for the individual and a big part of DTU's culture. We meet with colleagues and we work together across academic competencies on how DTU best develops technology for the benefit of society.

### **DIALOGUE IS A WILLINGNESS TO SOLVE PROBLEMS**

■ When we enter into dialogues on equal terms, we dare to find and test new solutions. And we confidently break new ground and create spaces where everyone dares to contribute. Dialogue is a way to find solutions when problems arise. Solutions that require cooperation across disciplines, nationalities, and cultures. We succeed the most when we dare to meet, talk, and share our perspectives.

### **DIALOGUE IS INCLUSION**

■ In our meetings, it is important that we listen and ask questions. For example, dialogue may be based on asking "what's on your mind?". Because through the conversation about what occupies your mind, we reveal to ourselves and to others what we find important. At DTU, we want everyone to feel obliged to reach out for colleagues for dialogue. We have to talk and spar with each other when something occupies our mind and talk about why it is important to us. We need to become each other's resources. And we should talk to each other regularly. Whether we agree, disagree, or agree to disagree, dialogue has the benefit of creating momentum and results – and a cup of coffee and a question is often a good place to start.

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